



Legacy Dental

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## THE DOCTORS OF LEGACY DENTAL



# THE TOP 10 THINGS YOU MUST KNOW BEFORE CHOOSING YOUR DENTIST

LEGACYDENTALFORTWAYNE.COM

(260) 434-1133

## Welcome Letter From The Doctors of Legacy Dental

Dear Friend,

The doctors at Legacy Dental understand the challenges that come with seeking out a new family dentist. From office environment to financial options to a dental team's expertise, there are numerous factors you want to consider when researching a new dental care provider. Which qualities are the most important for your new dentist to have, though – and which ones are safe to forego? In addition, once you know the best questions to ask, how do you know if a prospective dental office is giving you the right answers?

To help simplify the search process for you, our team has compiled ten key questions to ask your potential new dentist. We also provide guidance on the type of responses a quality dentist should provide. Armed with this information, you'll be able to choose the ideal dental team for yourself and your loved ones.

If any questions or concerns arise as you read our report, we also invite you to reach out to our knowledgeable team at Legacy Dental by calling (260) 434-1133 or visiting our website. At our Fort Wayne dental office, we strive to provide quality patient education and care that promote a lifetime of health and wellness. We would be happy to help you improve your and your loved ones' health, too!

To Your Healthy Smile,

The Doctors of Legacy Dental

P.S. When you're ready, call our office at (260) 434-1133 to schedule your appointment. If you are interested in dental implants, sleep apnea treatment, or treatment with Invisalign, then we invite you to take advantage of our completely FREE, noobligation Implant Consultation, Sleep Apnea Exam, or Orthodontic Assessment. Whatever your needs may be, we are here for you!



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1. Do They Have

## Extensive Experience?

One of the most important things to consider about a new dentist is his or her past treatment experience. As with any skill, a doctor's ability to provide efficient and comfortable care will improve with practice. To avoid treatment complications that could arise from an inexperienced eye, ask your potential dentist how many patients he or she has already successfully treated.

For example, our team at Legacy Dental has helped over 180,000 happy patients with their dental and orthodontic needs. Our doctors' expertise also spans a wide range of specialties, including general dentistry, pediatric dental care, sedation dentistry, dental implants, dentures, Botox, orthodontics for adults and children, painless root canals, sleep apnea treatment, and more. That means that – whatever your needs may be – you'll likely be able to receive the care you need from the dental team you already know and trust at Legacy Dental.





## 2. Do They Offer A

### Free Consultation?

If you need to consider a specialized or advanced treatment for yourself or your loved one, your dentist ought to provide a complimentary, risk-free exam and consultation to review your options. If additional diagnostics such as digital x-rays are necessary for your dentist to provide a meaningful treatment recommendation, then these should be included for free, as well. Be wary of dental offices that try to nickel and dime you by charging for your initial consultation!

Our doctors at Legacy Dental want to make it as easy as possible for you to learn about your advanced treatment options. That's why we encourage you

to schedule one of our three different consultations. Our Dental Implant Consultation, Sleep Apnea Consultation, and Orthodontic Consultation are all completely free and include the following:

- Discuss Your Goals
- Complete Exam
- Discover Your Options
- Start Treatment If Desired

**3. Do They Offer Both Dental Care**

**And Orthodontics?**

Many dentists can at least offer cleanings, fillings, and other general dentistry basics. However, if you require more involved care such as a root canal, wisdom tooth extraction, or braces, you are often referred to another doctor who specializes in your needed solution. To avoid being sent to a different care provider about whom you know little or nothing, check to see if your potential dental office provides advanced services such as cosmetic and restoration dentistry, or orthodontics.

Our team of doctors includes dentists with specialist training and expertise in emergency dentistry, restoration dentistry (dentures and implants,) cosmetic dentistry (veneers, tooth whitening, and Botox,) endodontics (pain-free root canals and gum therapy), orthodontics (braces and Invisalign), sleep apnea treatment, and more. By carefully developing and expanding our treatment knowledge, we help to ensure that you can always get the advanced dental or orthodontic care you need right here at Legacy Dental.



4. Do They

## Respect Your Time?

When going to the dentist, one of the last things you want to do is sit and wait for your appointment, especially after you were respectful enough to be on time or even early. For many busy patients, it is challenging enough to bring themselves to make and keep a dental or orthodontic appointment. If you value your time, then find out your potential dentist's waiting room reputation. You deserve to be seen promptly!

Our team at Legacy Dental strives to provide you with the most enjoyable dental visit ever by emphasizing our "patient-first" approach. That's why we are proactive with our scheduling to ensure that you will almost never have to wait for your appointment. Your time is spent WITH our team instead of simply waiting to see the team. That is our promise to you — in fact, we guarantee it!





### 5. Do They Stay Up To Date With **Continuing Education?**

All dentists have successfully completed rigorous training to earn their dental degrees, but too many of them stop their education the day they collect their diplomas. Even though the fields of dentistry and medicine continue to advance, some dentists don't take the necessary steps to ensure they're up to date on the most current diagnostic and treatment options. The result? Subpar oral health care. Avoid this pitfall by asking your potential dental team whether they pursue continuing education and cuttingedge technology for their patients' benefit.

At Legacy Dental, our doctors' degrees marked the beginning – not the end – of their commitment to education. All of our dentists regularly pursue ongoing education, including courses and specialty training in oral conscious sedation, dental implants, orthodontics, and TMJ care. Education doesn't stop with our doctors, either. Our hygienists have been trained in full periodontal therapy and nutrition, and our front desk team attends regular customer service training to make sure you receive topnotch care from the moment you step through our door.



6. Do They Offer a

## Satisfaction Guarantee?

With many dental offices, work performed is simply considered flawless. If any problems arise with fillings, crowns, bridges, or implants, you will often find the dentist blames your personal care and dental hygiene or an unavoidable concern that has nothing to do with the work the dentist has performed. As a result, the new solution ends up costing you more money, more time, and sometimes more

pain. Avoid a potential issue like this by finding out if your new dentist backs up his or her work with any guarantees.

Legacy Dental is glad to offer a 100% satisfaction guarantee on our work provided. If you experience additional or unchanged pain after the healing period, we are glad to take another look and make any necessary adjustments.





#### 7. Do They Support

### **Their Community?**

When a dental team takes the time to give back to their community, that can be a strong sign of compassion and responsibility – key characteristics for any great dentist! Not only can you benefit directly from a caring dentist like this, you can also feel good knowing that you support a local business with heart.

The importance of giving back is a fundamental value for our team at Legacy Dental. As part of our efforts to strengthen and improve our community, we regularly donate our time and money to help others. For example, Dr. Neese volunteers for dental mission trips and has served in Kenya, Haiti, and Honduras. If you know of a local cause that could benefit from our support, please give us a call!

## 8. Do They Understand the link between Oral And Whole-Body Health?

A great dentist will understand the important links that recent scientific research has uncovered between dental health and full body health. A properly trained dentist can recognize dangerous signs and warn you when a trip to your family doctor is in order. For this reason, you should ask your potential dentist whether they prioritize whole body care when they examine your teeth and gums.

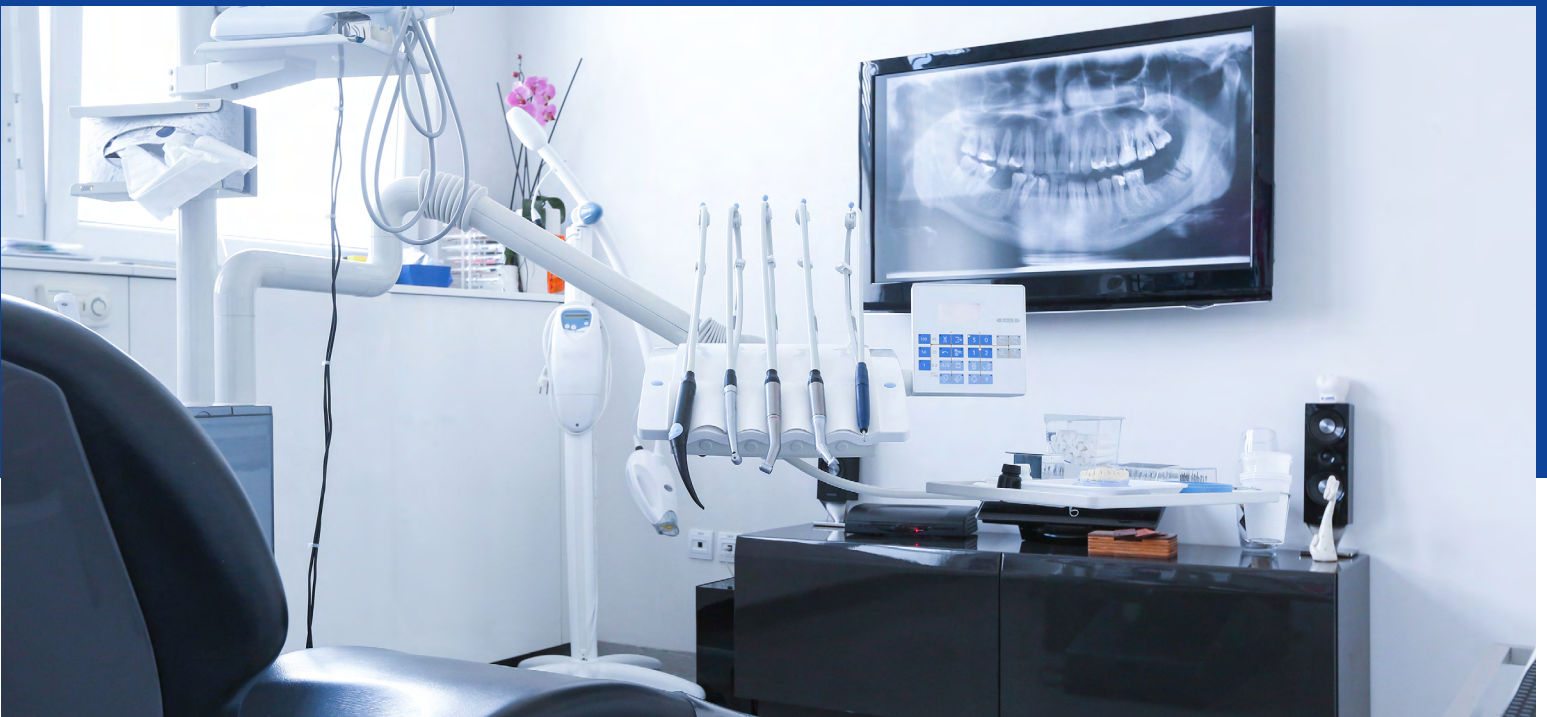
Thanks to our dentists' dedication to continuing education, we are very aware of the links between gum disease and numerous health issues, including diabetes, heart disease, osteoporosis, respiratory disease, and even cancer. That's why we strive to educate our patients on the best way to care for their teeth and gums, and we continually monitor each patient for symptoms that might warrant a whole body check up from a medical doctor.



## 9. Do They Use Advanced Technology?

Dentistry today differs a great deal from years past. Advances in technology have made it possible to provide faster, more effective, and more comfortable treatment options. Unfortunately, some dentists choose not to keep up with modern advancements and still offer antiquated treatment options. There is no good reason for you to be treated with outdated procedures or technologies. Avoid this pitfall by asking your dental office what steps they take to stay up to date.

At Legacy Dental, we offer innovative treatment options using the most advanced technology. By staying educated on advancements in the field, our dentists also stay current on potential new technologies that benefit our patients, like DentiMax Digital X-Rays, BaTech 3D Cone Beam, Biolase Laser Dentistry, and Ozone Therapy. You can count on us to do what it takes to provide you with the best dental care available today!





### 10. Are Their Sterilization Protocols **Above Standard?**

We all expect our dentists to use properly sterilized equipment when we go in for a checkup or procedure. Unfortunately, this is not always guaranteed. Protect your and your family's health by asking your potential dentist what the practice's daily sterilization protocol is. If they can't immediately answer your question, that is a red flag.

Our team at Legacy Dental takes your health extremely seriously. That's why we follow strict sterilization protocol for all our equipment and treatment facilities. Not only are all treatment rooms and tools sterilized after each use; we also perform a top-to-bottom office cleaning at the end of every day. You trust us with your care, and we will never stop doing our utmost to maintain that trust.

11. Bonus: Do They Provide

## Flexible Financing?

We realize this report was only supposed to include 10 key things to look for when choosing a dentist, but affordable care is simply too important to ignore. The fact is, you shouldn't need to forego quality care for financial reasons. If you have dental insurance, be sure to choose a care provider who is in-network with your insurance company. Also ask if your dentist offers flexible payment options for expenses not covered by insurance. Finally, if you don't have insurance, find out whether your prospective dental provider can do anything to make your care more affordable.

At Legacy Dental, we offer a variety of payment options, so you don't have to sacrifice expert care for affordable treatment. We accept most major credit cards for payment simplicity, and also offer 0% interest payment plans for balances on orthodontic care. Additionally, we will handle submitting your claims to your insurance carrier. Ultimately, our goal is to maximize your insurance coverage and make any remaining balance manageable. Your health should never be put on hold due to cost, and we strive to provide the most flexible payment offers possible for your benefit.



## Closing Letter From the Doctors of Legacy Dental

Dear Friend,

We hope this report was informative! If you've already seen another dentist, we encourage you to follow up and ask any new questions or concerns based on what you've learned today. If you still find yourself unsatisfied with your dentist's answers, we invite you to visit our office in Fort Wayne, Indiana, for a second opinion or for your next general cleaning.

At Legacy Dental, we understand that there is much to consider when choosing a new dentist. In fact, we're sure we could have doubled the length of this report! We are confident that the information you now have, however, will help you choose the right Fort Wayne dental office for your needs. More importantly, please know that we are available to answer your questions and help you find the best options for you and your loved ones.

If you have any questions for us or for our team at Legacy Dental, feel free to call our office at (260) 434-1133. We will be glad to answer any questions you may have.

To Your Healthiest Smile,

The Doctors of Legacy

P.S. When you are ready, call (260) 434-1133 to schedule an appointment. During your session, our experienced dentists and team will take the time to answer all your questions about our treatments, our office, our flexible payment options, and anything else you may want to know about us!

